



**ONCOLOGY SERVICES**  
INTERNATIONAL

*Discover the Difference™*





# ONCOLOGY SERVICES INTERNATIONAL

*Discover the Difference™*

## SERVICE

Where other companies look to simply sell you a product, we want to form a lasting relationship with our customers. And to us, that “relationship” isn’t a buzzword – it means we truly care about you and your unique needs as an oncology treatment provider. For these reasons, service is central to everything we do.

***You care for your patients’ lives.  
Caring for your equipment is our life.***

We’re equipped with the largest radiation oncology service team of any independent provider in the world. Most of our expert technicians are OEM factory trained with designated specialties in Varian, Elekta and Siemens systems, and other areas of advanced technology in the therapy clinic.

Unlike most factory service operations, our service team is available 24/7 to ensure ongoing availability, rapid response, and maximum uptime for your equipment and your practice. A field service engineer will typically respond to your call within minutes. If your call requires on-site service, a member of our team can be at your clinic in less than four hours – which means little waiting and absolutely no wasted time.



The resources, talent and responsiveness of the team at Oncology Services International allow us to stand behind all of our products for their entire lifecycle. We can support most brands and models of radiation therapy equipment with service contracts for every need and budget, regardless of where you purchased them.

Types of service contracts include:

- Full Parts and Labor
- Labor Only
- Guaranteed Maximum
- Time and Materials
- Tailored/Customizable



## PARTS

Quality solutions are built from quality parts – and Oncology Services International has plenty of them. Our Parts Division has tens of thousands of parts in stock – the largest independent inventory of OEM linear accelerator replacement parts in the United States.

***No matter which part you need for your linear accelerator, chances are we have it in our warehouse.***



None of our parts ever leave the warehouse without meeting the standards of our strict quality control process. This ensures that every product meets or exceeds all manufacturer specifications – and that you’re getting something extra: value.

And if that wasn’t enough, our incredible customer service team is here to help you select the right parts, and we’re committed making sure that the right parts get to the right place at the right time. Unlike some other providers, we keep large inventories of parts in stock, so we never make any last-minute switches – or any promises we can’t keep.

## EQUIPMENT

Whether you’re looking to install a single linear accelerator or outfit an entire clinic with tested radiation therapy equipment, our experts will consult with you to meet the unique needs and budget of your practice. We’ve partnered with some of the best technology vendors in the business for total turnkey solutions that will help you increase your practice’s capabilities and optimize patient care.

***We offer more than equipment. We offer solutions.***

Setups vary, but many Turnkey Equipment Packages include:

- IMRT-Ready Linear Accelerators & IMRT Upgrades
- Linear Accelerators & CT Simulators
- Multileaf Collimators
- CT Simulators
- Robotic Guided Couch Upgrades
- Treatments Planning for 3D & IMRT
- Image-Guided Patient Localizing
- Filmless Digital Portal Imaging
- QA Tools
- Fixed & Scanning Laser Systems
- Record & Verify Systems



Because our solutions are based on inventory we own, we can guarantee rapid implementation, so you can begin treating patients faster. Plus, our service and reliability enables you to continue treating them with top technology, minimal interruption, and the accuracy that comes from expertly calibrated equipment.



A partner you can count on.

## Clinical uptime is important to you. That's why it's everything to us.



Patients count on you to provide them with the best treatment options when they need them – and waiting is never an option. To meet this responsibility, you need a partner who's different. A partner who is as committed to caring for you and your practice as you are to your patients. Someone who won't just talk a big game, but will deliver on their promises and stand behind everything they do. That partner is Oncology Services International.

### ***We're a world leader, dedicated to you.***

At Oncology Services International, our team fields more experience with linear accelerators, in more places than any other independent service organization. We also sell more refurbished linear accelerators than any other provider in the world. We have the largest inventory of fully tested refurbished radiation oncology medical equipment and parts in stock – tens of thousands of parts to be more specific.

You might think a company with resources of this magnitude would lack a sense of personal service and dedication, but at Oncology Services International it's the exact opposite. Our people truly care about the work they do and they understand its impact on the lives of cancer patients. This sense of concern and responsibility makes us different, and quite honestly, it makes us better.



# Maximize patient care, minimize downtime and gain total peace of mind.

- 98% customer satisfaction
- #1 supplier of refurbished equipment
- Tens of thousands of parts in stock
- 30-50% savings versus OEM
- 24/7 nationwide field service
- Parts support for all brands
- 4 hours or less for on-site service
- OEM factory-trained engineers

## The Oncology Services International Mission

"Our mission is to form lasting relationships with our customers to help them enhance patient care without paying a premium price. We will always strive to be the exception to the rule in the radiation oncology industry – honoring our promises, standing behind our products for a lifetime and consistently putting the thoughts and concerns of our customers first."

-Philip Podmore  
Founder, Oncology Services International

# Maximize patient care without maxing out your budget.

The words “state-of-the-art” typically come with a large price tag – unless you’re an Oncology Services International customer. We combine thorough refurbishment with new technologies to offer a wide variety of state-of-the-art radiation therapy equipment and oncology solutions for your practice at 30-50% savings versus new OEM equipment. That’s probably why we sell more refurbished equipment than anyone in the world.

Our solutions undergo a comprehensive refurbishment process to ensure that they meet all OEM specifications. All parts and elements are tested and replaced as necessary. And as the only company of our kind that has invested in a dedicated radiation test cell for full beam testing prior to installation, we’re committed to making sure that our products work as well as they did when they left the OEM factory for the first time.

## Discover the Difference

With Oncology Services International, our difference is your advantage. We’re not like other companies in the industry, and we’re proud of it. We care more about helping you translate your smart investment into a lifetime of value for your practice – not to mention better patient care and more peace of mind for you.

To discover more, visit [www.thinkosi.com](http://www.thinkosi.com) or call one of our experts today.

### Corporate Office and Service

400 Rella Boulevard Suite 123  
Montebello, NY 10901  
T: 1 800 445 4516  
T: 1 845 357 6560  
F: 1 845 357 6599

### Equipment Sales

950 Airport Road  
Lakewood, NJ 08701 USA  
T: 1 888 317 1370  
T: 1 732 730 0662  
F: 1 732 730 0664

### Parts Sales and Service

2130 Northwest Pkwy Suite A  
Marietta, GA 30067 USA  
T: 1 800 755 9640  
T: 1 770 319 9640  
F: 1 770 319 1560

